

FJNEED FOODS LTD FINE FOOD SINCE 1973

Needs News

Market Report by Paul Need

August 2017

Dear all, the dairy market is challenging to say the least at present, all cheese and butter is extremely tight and set to continue into 2018. Currency is not helping the situation and with butter being traded at £6300 pmt we cannot see any change until February/March, exports are still strong. Milk price to the farmer is still on the increase, this needs to reach a level where Farmers will push volume of milk up. We will make sure that we achieve a competitive price going forward over the winter period, our NPD team are working on mixes and products we can offer to help in the market place (please speak to the team or myself for further information). Cheddar pricing is still moving upwards and will continue into the winter period. Thank you for your continued support and if you require any further information please do not hesitate to contact me or the team.



We'd like to say a big thank you to Paul Seddon, who after 42 years has now retired. We wish him a very happy retirement.



We had a great time at the International Cheese Awards this year, winning a bronze and silver award for our slices!



Our very own cheesy experts were on hand to help with the judging with Dawn Storey, Matthew Need, Dale Robson and Kay Holden all giving their verdict.

F J Need (foods) Limited
Phone: 01270 611112
Fax: 01270 611113
Email: sales@needfoods.co.uk
Website: www.needfoods.co.uk



Ornua
THE HOME OF IRISH DAIRY